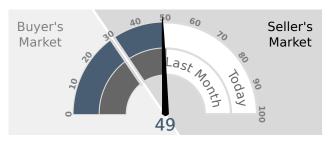


NIPOMO, CA Single-Family Homes

This week the median list price for Nipomo, CA is \$1,499,000 with the market action index hovering around 49. This is less than last month's market action index of 51. Inventory has increased to 23.

MARKET ACTION INDEX

This answers "How's the Market?" by comparing rate of sales versus inventory.

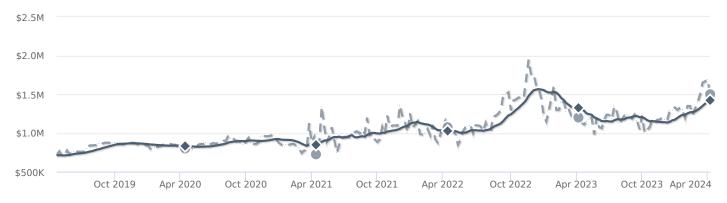


Strong Seller's Market

The market continues to get hotter. More sales demand and fewer homes listed have contributed to a relatively long run of increasing prices. Current supply and demand levels show no sign of prices changing from their current trend.



MEDIAN LIST PRICE



7-Day Average
90-Day Average

MARKET SEGMENTS

Each segment below represents approximately 25% of the market ordered by price.

Median Price	Sq. Ft.	Lot Size	Beds	Bath	Age	New	Absorbed	DOM
\$2,295,000	2,735	1 - 2.5 acres	3	2.5	5	1	1	63
\$1,697,000	2,786	0.5 - 1 acre	3	3	18	0	0	126
\$1,160,500	2,033	0.5 - 1 acre	3	2	24	2	0	31
\$724,000	1,234	0 - 4,500 sqft	2	2	34	3	0	3