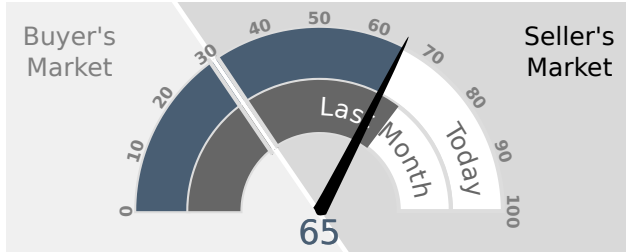


LOS OSOS, CA
Single-Family Homes

This week the median list price for Los Osos, CA is \$1,212,500 with the market action index hovering around 65. This is less than last month's market action index of 71. Inventory has held steady at or around 14.

MARKET ACTION INDEX

This answers "How's the Market?" by comparing rate of sales versus inventory.



Strong Seller's Market

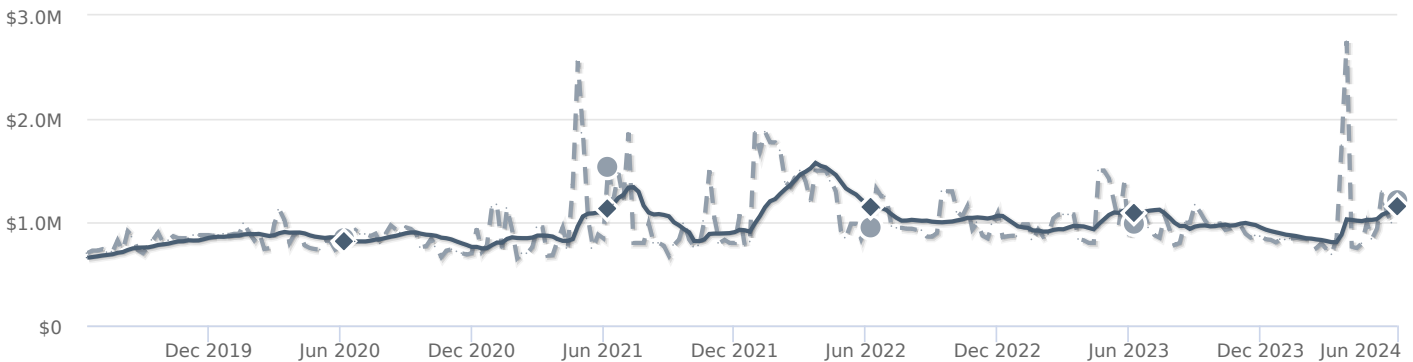
Market conditions have been consistently cooling in the past several weeks. Because we're still in the Seller's zone, prices have not yet begun to drop. It may take a few more weeks of slack demand for prices to reflect and begin to fall. Expect prices to fall if the index persistently falls to the Buyer's zone.

REAL-TIME MARKET PROFILE

Median List Price	\$1,212,500
Median Price of New Listings	\$825,000
Per Square Foot	\$671
Average Days on Market	43
Median Days on Market	21
Price Decreased	21%
Price Increased	0%
Relisted	0%
Inventory	14
Median Rent	\$3,250
Market Action	65

Strong Seller's Market

MEDIAN LIST PRICE



— 7-Day Average — 90-Day Average

MARKET SEGMENTS

Each segment below represents approximately 25% of the market ordered by price.

Median Price	Sq. Ft.	Lot Size	Beds	Bath	Age	New	Absorbed	DOM
\$2,650,000	2,640	1 - 2.5 acres	3	2.5	32	0	1	84
\$1,375,000	2,629	0.25 - 0.5 acre	4	2.5	49	1	0	7
\$1,045,000	1,680	4,500 - 6,500 sqft	3	2	46	1	3	14
\$662,500	903	4,500 - 6,500 sqft	2	1.5	43	1	2	35

Sun Jun 16 2024