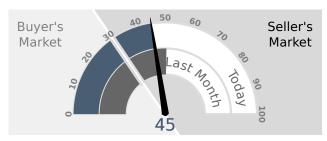


## MORRO BAY, CA Single-Family Homes

This week the median list price for Morro Bay, CA is \$955,000 with the market action index hovering around 45. This is less than last month's market action index of 51. Inventory has increased to 19.

## MARKET ACTION INDEX

This answers "How's the Market?" by comparing rate of sales versus inventory.

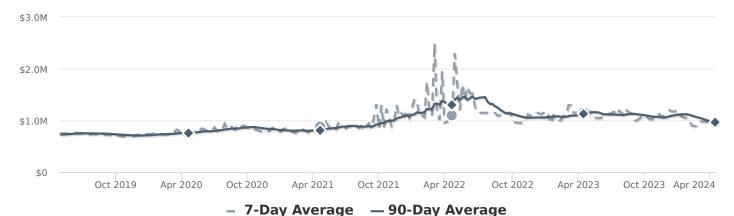


Strong Seller's Market

The market has been cooling off a bit in recent weeks, as more homes are available and demand is less. We're already seeing prices move lower as a result. Expect this trend to continue especially if the index falls to the Buyer's zone. Watch for a persistent up-turn in Market Action to signal prices rising again.



## MEDIAN LIST PRICE



## MARKET SEGMENTS

Each segment below represents approximately 25% of the market ordered by price.

Median Price	Sq. Ft.	Lot Size	Beds	Bath	Age	New	Absorbed	DOM
\$2,025,000	1,905	4,500 - 6,500 sqft	3	2	56	0	1	38
\$999,000	1,604	4,500 - 6,500 sqft	3	2	51	1	0	105
\$859,000	1,139	0 - 4,500 sqft	3	2	52	3	1	0
\$735,000	846	0 - 4,500 sqft	2	1	63	1	0	14