COLE BLAIR PROPERTIES MARKET REPORT Cole Blair I Broker, Owner I c. 850.376.3269 I e. cole@coleblair.com

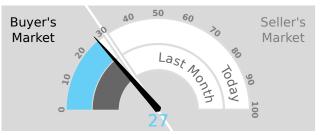


SANTA ROSA BEACH, FL 32459 Single-Family Homes

This week the median list price for Santa Rosa Beach, FL 32459 is \$1,629,000 with the market action index hovering around 27. This is less than last month's market action index of 28. Inventory has increased to 645.

MARKET ACTION INDEX

This answers "How's the Market?" by comparing rate of sales versus inventory.



Slight Buyer's Advantage

The market has shown some evidence of slowing recently. Both prices and inventory levels are relatively unchanged in recent weeks. Watch the Market Action Index for changes as it can be a leading indicator for price changes.

REAL-TIME MARKET PROFILE

Median List Price		\$1,629,000					
Median Price of New Listings	~~~~•	\$1,495,000					
Per Square Foot		\$673					
Average Days on Market	~~~~	128					
Median Days on Market		77					
Price Decreased	•	42%					
Price Increased		2%					
Relisted		10%					
Inventory	•	645					
Median Rent	~~	\$3,500					
Market Action		27					
Slight Buyer's Advantage							

MEDIAN LIST PRICE



MARKET SEGMENTS

Each segment below represents approximately 25% of the market ordered by price.

Median Price	Sq. Ft.	Lot Size	Beds	Bath	Age	New	Absorbed	DOM
\$4,740,000	4,433	8,000 - 10,000 sqft	5	5.5	5	9	5	105
\$2,150,000	2,755	6,500 - 8,000 sqft	4	4	11	8	4	70
\$1,299,000	2,224	4,500 - 6,500 sqft	4	3.5	8	12	6	119
\$639,000	1,848	4,500 - 6,500 sqft	3	2.5	9	14	10	56