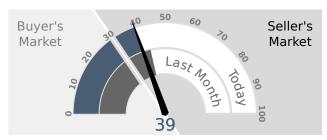


## SANTA MARGARITA, CA 93453 Single-Family Homes

This week the median list price for Santa Margarita, CA 93453 is \$875,000 with the market action index hovering around 39. This is less than last month's market action index of 43. Inventory has increased to 9.

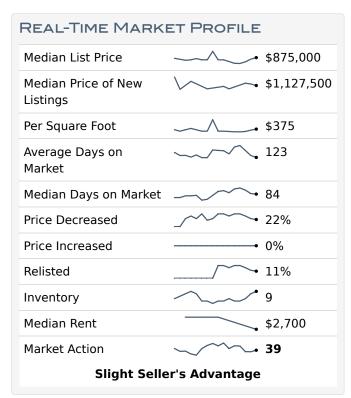
## MARKET ACTION INDEX

This answers "How's the Market?" by comparing rate of sales versus inventory.

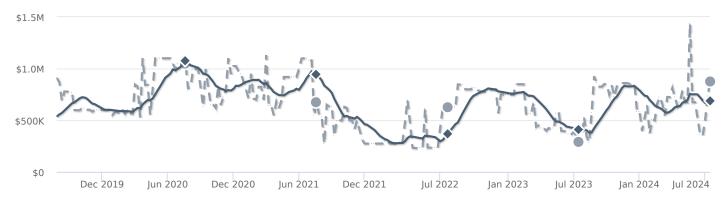


Slight Seller's Advantage

The market has been cooling off a bit in recent weeks, as more homes are available and demand is less. We'll be looking for a persistent downward trend. If we see a persistent trend, especially if the MAI falls from the Seller's Market zone to the Buyer's Market zone, expect downward pressure on prices. There is already some evidence prices moving lower.



## MEDIAN LIST PRICE



7-Day Average
90-Day Average

## MARKET SEGMENTS

Each segment below represents approximately 25% of the market ordered by price.

Median Price	Sq. Ft.	Lot Size	Beds	Bath	Age	New	Absorbed	DOM
\$2,722,500	2,101	N/A	4	3	39	0	0	94
\$1,552,500	3,500	N/A	4	3.8	23	1	1	7
\$762,450	2,344	10 - 20 acres	3	2.3	30	1	0	77
\$275,000	1,056	2.5 - 5 acres	2	2	55	0	0	168