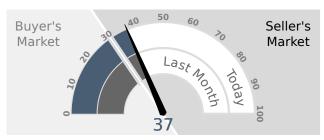


SANTA MARGARITA, CA 93453 Single-Family Homes

This week the median list price for Santa Margarita, CA 93453 is \$725,000 with the market action index hovering around 37. This is about the same as last month's market action index of 37. Inventory has increased to 7.

MARKET ACTION INDEX

This answers "How's the Market?" by comparing rate of sales versus inventory.

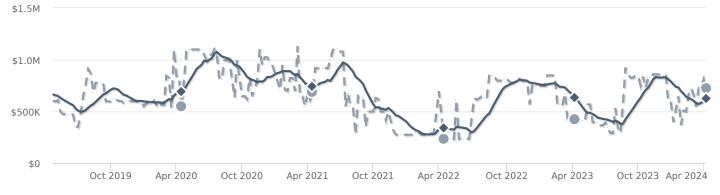


Slight Seller's Advantage

In the last few weeks the market has achieved a relative stasis point in terms of sales to inventory. However, inventory is sufficiently low to keep us in the Seller's Market zone and prices have recently resumed upward pressure.



MEDIAN LIST PRICE



- 7-Day Average — 90-Day Average

MARKET SEGMENTS

Each segment below represents approximately 25% of the market ordered by price.

Median Price	Sq. Ft.	Lot Size	Beds	Bath	Age	New	Absorbed	DOM
\$4,095,000	1,500	0 - 4,500 sqft	3	1	64	0	0	322
\$2,074,500	2,340	10 - 20 acres	4	2.5	40	0	0	28
\$547,450	2,201	10 - 20 acres	2	3	14	0	0	63
\$174,500	852	2.5 - 5 acres	2	1	72	1	0	210