

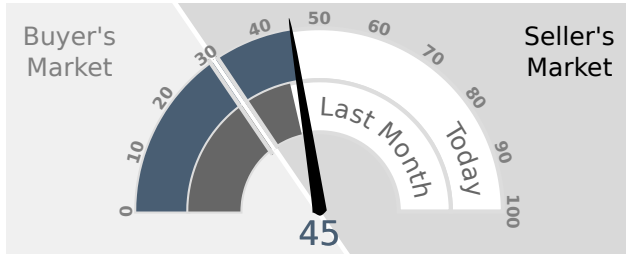
SANTA MARGARITA, CA 93453

Single-Family Homes

This week the median list price for Santa Margarita, CA 93453 is \$675,000 with the market action index hovering around 45. This is an increase over last month's market action index of 43. Inventory has held steady at or around 5.

MARKET ACTION INDEX

This answers "How's the Market?" by comparing rate of sales versus inventory.



Strong Seller's Market

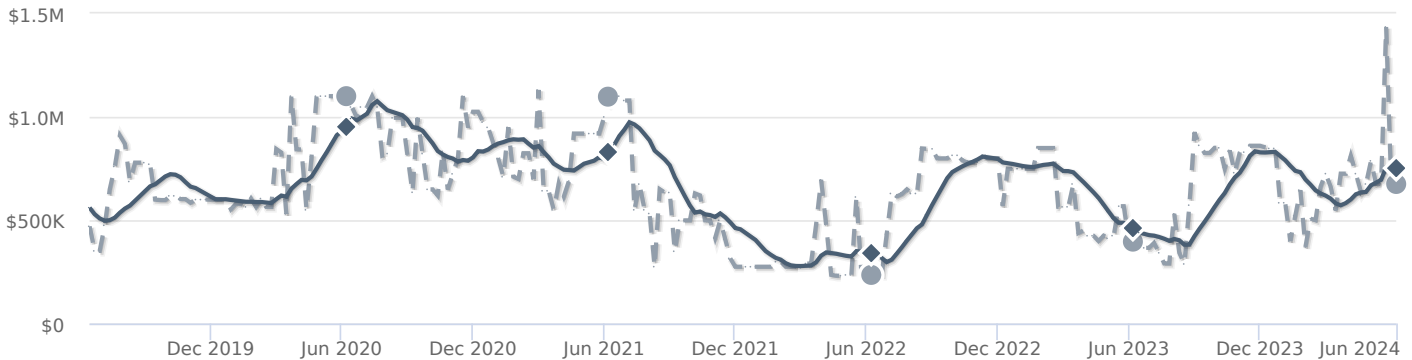
Market appears to have begun to cool. As we're still notably in the Seller's zone, prices have not yet adjusted. If the market continues to cool, then expect prices to follow lower. It may take a few more weeks of slack demand for prices to reflect and begin to fall. Expect this condition if the index falls to the Buyer's zone.

REAL-TIME MARKET PROFILE

Median List Price	\$675,000
Median Price of New Listings	\$899,000
Per Square Foot	\$287
Average Days on Market	155
Median Days on Market	112
Price Decreased	40%
Price Increased	0%
Relisted	20%
Inventory	5
Median Rent	\$3,400
Market Action	45

Strong Seller's Market

MEDIAN LIST PRICE



— 7-Day Average — 90-Day Average

MARKET SEGMENTS

Each segment below represents approximately 25% of the market ordered by price.

Median Price	Sq. Ft.	Lot Size	Beds	Bath	Age	New	Absorbed	DOM
\$3,250,000	2,464	0 - 4,500 sqft	5	3	44	0	0	63
\$899,000	2,450	10 - 20 acres	5	3	29	1	1	0
\$675,000	2,613	N/A	2	2	22	0	0	112
\$282,950	1,242	2.5 - 5 acres	2	2.5	31	0	0	301

Sun Jun 16 2024