

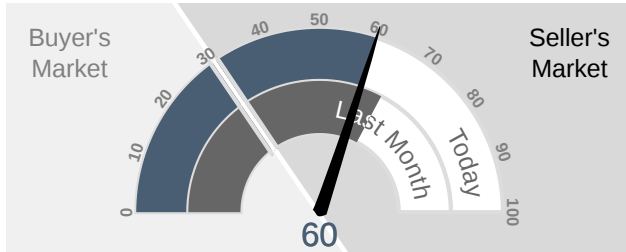
ALTADENA, CA 91001

Single-Family Homes

This week the median list price for Altadena, CA 91001 is \$1,224,500 with the market action index hovering around 60. This is less than last month's market action index of 66. Inventory has increased to 48.

MARKET ACTION INDEX

This answers "How's the Market?" by comparing rate of sales versus inventory.



Strong Seller's Market

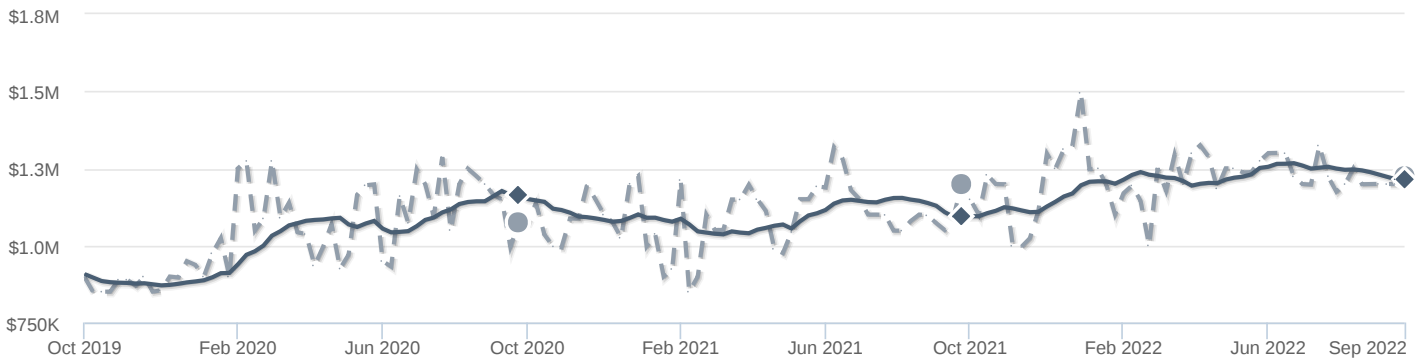
The market has been cooling over time and prices plateaued for a while. Despite the consistent decrease in MAI, we're in the Seller's zone. Watch for changes in MAI. If the MAI resumes its climb, prices will likely follow suit. If the MAI drops consistently or falls into the Buyer's zone, watch for downward pressure on prices.

REAL-TIME MARKET PROFILE

| | |
|------------------------------|-------------|
| Median List Price | \$1,224,500 |
| Median Price of New Listings | \$1,060,000 |
| Per Square Foot | \$787 |
| Average Days on Market | 49 |
| Median Days on Market | 39 |
| Price Decreased | 42% |
| Price Increased | 10% |
| Relisted | 8% |
| Inventory | 48 |
| Median Rent | \$4,150 |
| Market Action | 60 |

Strong Seller's Market

MEDIAN LIST PRICE



— 7-Day Average — 90-Day Average

MARKET SEGMENTS

Each segment below represents approximately 25% of the market ordered by price.

| Median Price | Sq. Ft. | Lot Size | Beds | Bath | Age | New | Absorbed | DOM |
|--------------|---------|---------------------|------|------|-----|-----|----------|-----|
| \$1,837,500 | 2,352 | 0.25 - 0.5 acre | 3 | 3 | 71 | 1 | 1 | 21 |
| \$1,422,500 | 1,743 | 8,000 - 10,000 sqft | 3 | 2.5 | 80 | 2 | 1 | 42 |
| \$1,079,500 | 1,379 | 6,500 - 8,000 sqft | 3 | 2 | 75 | 3 | 3 | 35 |
| \$882,500 | 1,136 | 6,500 - 8,000 sqft | 3 | 1 | 75 | 2 | 3 | 56 |