

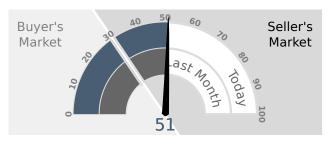
ARROYO GRANDE, CA

Single-Family Homes

This week the median list price for Arroyo Grande, CA is \$1,449,000 with the market action index hovering around 51. This is less than last month's market action index of 52. Inventory has increased to 29.

MARKET ACTION INDEX

This answers "How's the Market?" by comparing rate of sales versus inventory.

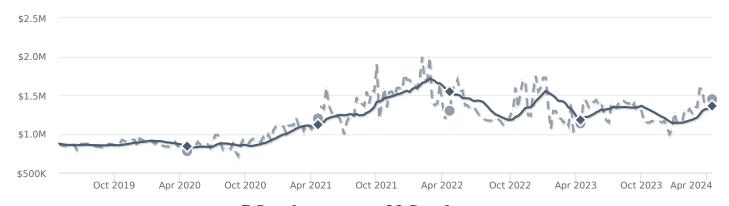


Strong Seller's Market

The market has achieved a relative stasis point in terms of supply and demand - conditions don't seem to be getting hotter or cooler. However, inventory is sufficiently low to keep us in the Seller's Market zone and prices have been moving upward as a result.



MEDIAN LIST PRICE



7-Day Average — 90-Day Average

MARKET SEGMENTS

Each segment below represents approximately 25% of the market ordered by price.

Median Price	Sq. Ft.	Lot Size	Beds	Bath	Age	New	Absorbed	DOM
\$3,345,000	4,460	5 - 10 acres	5	4	35	2	0	56
\$1,750,000	2,777	1 - 2.5 acres	4	3.5	22	2	1	14
\$1,315,000	2,397	0.25 - 0.5 acre	4	2	53	1	2	77
\$768,750	1,438	4,500 - 6,500 sqft	3	2	46	0	0	14