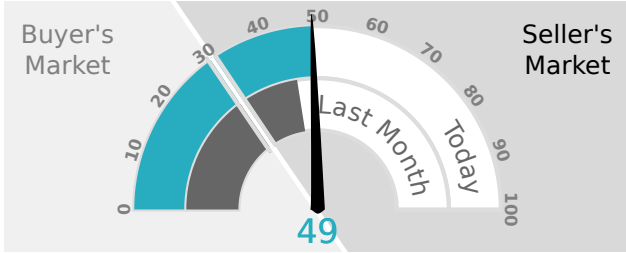


CARLSBAD, CA 92009
Single-Family Homes

This week the median list price for Carlsbad, CA 92009 is \$1,965,000 with the market action index hovering around 49. This is an increase over last month's market action index of 45. Inventory has increased to 28.

MARKET ACTION INDEX

This answers "How's the Market?" by comparing rate of sales versus inventory.



Strong Seller's Market

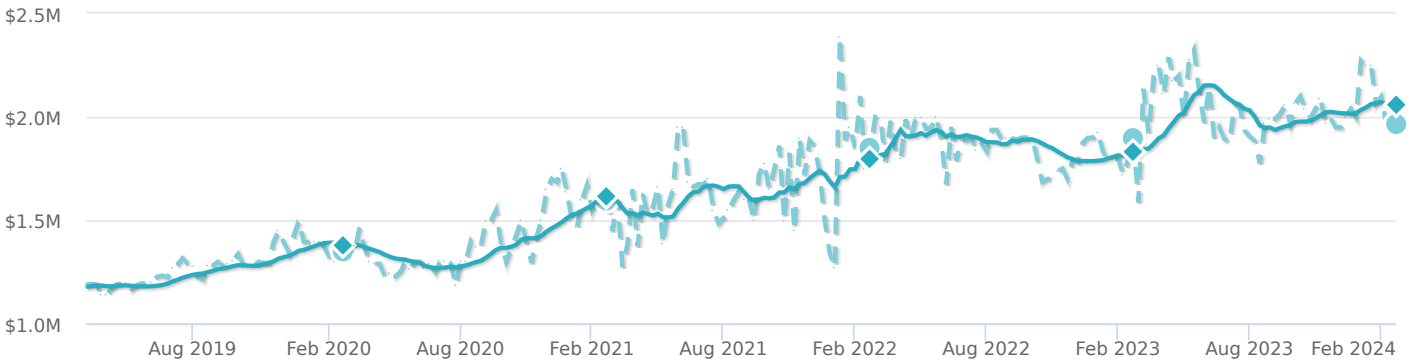
Home sales continue to outstrip supply and the Market Action Index has been moving higher for several weeks. This is a Seller's market so watch for upward pricing pressure in the near future if the trend continues.

REAL-TIME MARKET PROFILE

Median List Price	\$1,965,000
Median Price of New Listings	\$3,047,000
Per Square Foot	\$714
Average Days on Market	60
Median Days on Market	25
Price Decreased	46%
Price Increased	0%
Relisted	18%
Inventory	28
Median Rent	\$5,250
Market Action	49

Strong Seller's Market

MEDIAN LIST PRICE



7-Day Average 90-Day Average

MARKET SEGMENTS

Each segment below represents approximately 25% of the market ordered by price.

Median Price	Sq. Ft.	Lot Size	Beds	Bath	Age	New	Absorbed	DOM
\$3,695,000	4,820	0.25 - 0.5 acre	5	5.5	19	3	1	21
\$2,250,000	3,265	8,000 - 10,000 sqft	4	3.5	21	1	1	35
\$1,799,900	2,685	0.25 - 0.5 acre	4	3	24	1	1	77
\$1,599,000	2,225	6,500 - 8,000 sqft	4	2.5	26	1	1	21