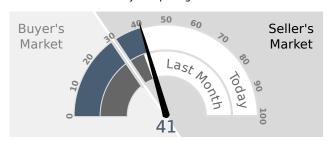


PISMO BEACH, CA Single-Family Homes

This week the median list price for Pismo Beach, CA is \$1,750,000 with the market action index hovering around 41. This is an increase over last month's market action index of 39. Inventory has decreased to 19.

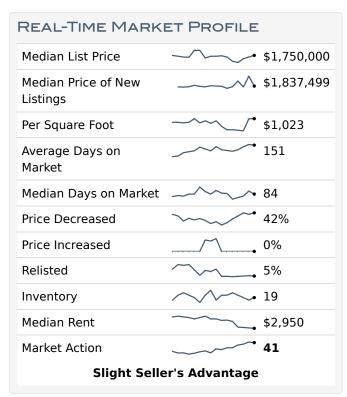
MARKET ACTION INDEX

This answers "How's the Market?" by comparing rate of sales versus inventory.

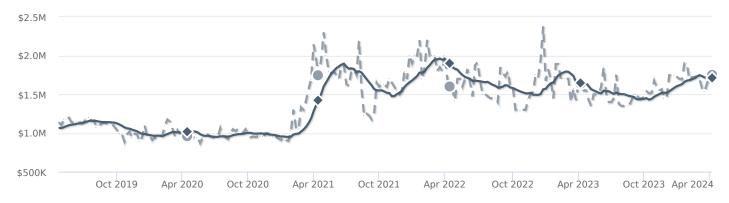


Slight Seller's Advantage

Home sales continue to outstrip supply and the Market Action Index has been moving higher for several weeks. This is a Seller's market so watch for upward pricing pressure in the near future if the trend continues.



MEDIAN LIST PRICE



7-Day Average
90-Day Average

MARKET SEGMENTS

Each segment below represents approximately 25% of the market ordered by price.

Median Price	Sq. Ft.	Lot Size	Beds	Bath	Age	New	Absorbed	DOM
\$5,462,500	2,968	0.25 - 0.5 acre	3	3	60	0	0	70
\$2,175,000	2,854	4,500 - 6,500 sqft	3	2.5	23	1	0	28
\$1,499,999	1,470	8,000 - 10,000 sqft	3	2	74	1	0	175
\$1,199,500	1,096	4,500 - 6,500 sqft	2	2	79	0	1	203